

Phone Sales Manager (Base + Commission)

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 TYPE OF WORK
Full Time

 ID PROOF
30

 SALARY
40000-100000PHP per month

 DATE POSTED
Oct 10, 2019

JOB OVERVIEW

INTRO

This is a huge opportunity with our small company . We are a quickly growing 4 person company. Our phone calls are growing faster than we can manage, which means the Phone Sales Manager is a very important role that can grow with the company quickly and make quite a bit!

QUICK BACKGROUND

We're a remote team and online company, and live at . We build referral websites / lead generation websites for primarily real estate contractors. This means that US customers call our web sites wanting quotes, and then we pair them with contractors who an give them a quote, and then they pay us for the phone calls. Make sense?

Hiring a sales manage who should answer calls from leads (the US customers), and also cold call contractors to send them free leads in exchange for scheduled sales phone

ONE SALES MANAGER:

- Urgently hiring
 - answer up to 500 calls per month
 - contact new real estate contractors to send leads to, then schedule formal sales call (with me, and then later with you once you gain experience)
 - Send reports (our SEO Manager creates the reports) of the performance of our client websites, and our 65 lead generation websites.
 - If no answer, you must text and be very available as much as possible during US business hours and evenings to make the most you can
- Base of 10k for first month only, and then pay per scheduled call + plus commission, which can easily make 20-40k even if you're hearing a lot of "No"s from contractors. Once you've gained experience you will be paid 20% of the sale. The sale is often \$1,000, so that single sale would make you \$200/10000 php

LET'S CHAT

with the subject line "Onlinejobs.ph" and include just 2 sentences about your past experience, and one sentence about why you're interested in our company . I will respond to all emails until we hire someone. If your email looks good, we will email back and forth and likely schedule a video or audio call this week or next at the latest!

APPLICATION PROCESS

- email me
- chat via email, and hop on a phone call
- do a short project
- receive job offer and confirm start date



SKILL SUMMARY

OFFICE & ADMIN (VIRTUAL ASSISTANT)

Appointment Setter Email Management

ENGLISH

Speaking Writing

MARKETING & SALES

Sales Representative Telemarketing

CUSTOMER SERVICE & ADMIN SUPPORT

Customer Support Email Support Phone Support

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